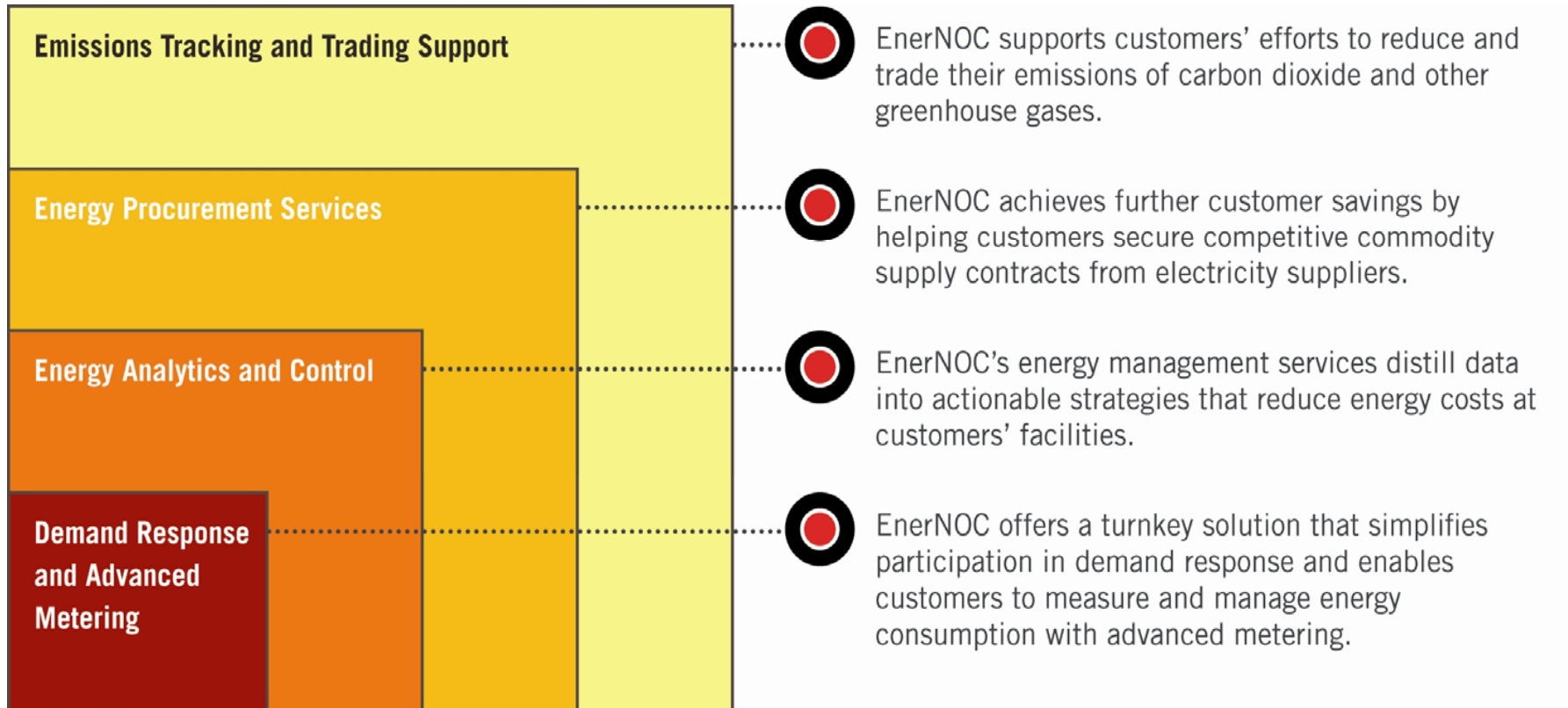
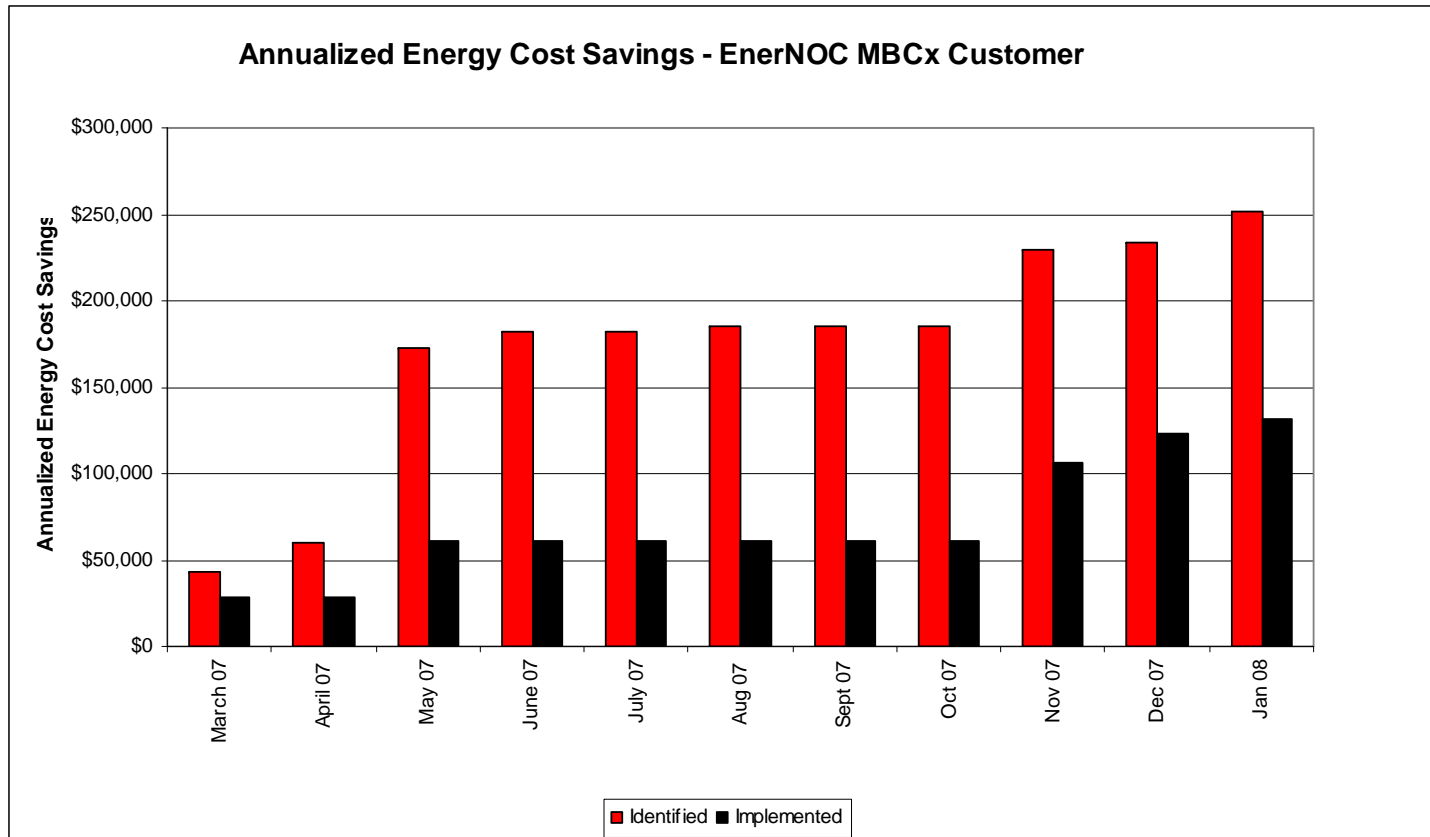


# Cleantech Forum XVIII: Smart Grids and Rapidly Evolving Opportunities

Tim Healy, CEO and Co-Founder

## EnerNOC Roadmap – Technology Opportunities Ahead





*The chart shows the growth in energy costs savings from MBCx for one EnerNOC customer*

*The red bars illustrate the annualized energy savings identified, and the black bars indicate the annualized savings resulting from measures implemented*

# Case Study – Western Connecticut



- Western Connecticut State University
- Two campuses, with about 25 buildings:
  - 5 buildings monitored on the BMS (Johnson Controls Metasys)
- Buildings include 283,000 square feed
  - Academic (classroom) Buildings
  - Library
  - Student Center
  - Admin Building
- Successful demand response customer since 2004
- >\$2 million annual energy spend

